

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

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E.O. 11652: N/A

TAGS: BEXP, XG

SUBJECT: OCTOBER OIL AND GASS PIPELINE EXHIBIT
AND SEMINAR

REF: MOSCOW 1430 (JAN. 31, 1975)

FOR: NILES/BLOW

1. PLANS ARE MOVING ALONG EXTREMELY WELL FOR SUBJECT
EVENT. A PRELEMINARY POLL OF THE INDUSTRY ELICITED A
STAGGERING RESPONSE. IT SEEMS LIKELY THAT MANY MORE THAN
SEVEN COMPANIES COULD BE INTERESTED IN PARTICIPATING.
USDOC/BEWT ASSUMES THAT COMM. OFF. PREFERS NOT TO DISMANTLE
LIBRARY SECTION OF OFFICE TO ACCOMODATE ADDITIONAL BOOTHS.

2. A REVIEW OF POTENTIAL CONFLICTS REVEALS TWO
EXHIBITIONS WHICH SHOULD BE CONSIDERED. OCTOBER 15-19
THERE IS A MAJOR INTERNATIONAL PIPELINE EXHIBIT IN
ACAPULCO, MEXICO, AND NOVEMBER 21-30 THERE IS A SOVIET
SPECIALIZED EXHIBIT FOR GEOLOGY, ETC. THE BEST DATES MAY
BE OCT. 7-9 OR NOV. 4-6. BEWT AWAITS COMM. OFF'S

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DETERMINATION.

3. DOES COMM. OFF. STAFF ANTICIPATE BEING ABLE TO OBTAIN EXACT EQUIPMENT SPECIFICATIONS FOR BROAD PRODUCT CATEGORIES? BEWT FEELS CONFIDENT OF TYPES OF EQUIPMENT

WHICH WILL BE IN HIGH DEMAND, BUT PRODUCER FIRMS WANT MORE EXACTING DETAIL. AN EXAMPLE: HOW MANY POUNDS PER SQUARE INCH OF PRESURE ARE LARGE DIAMETER PIPES TO BE DESIGNED TO WITHSTAND?

4. REFTTEL MENTIONS S.C.S.T. AND MINISTRY OF CONSTRUCTION OF THE PETROLEUM AND GAS INDUSTRY ENTERPRISES IDEA TO SPONSOR AN EXCHANGE OF EXPERTS. COULD THE VISIT OF U.S. EXPERTS TO THE U.S.S.R. BE TIED TO COMM. OFF'S. PROPOSED EXHIBIT AND SEMINAR? USDOC/BEWT ANXIOUS TO HEAR COMM. OFF'S REACTION TO THIS PROPOSAL.

5. AS ALWAYS, COMM. OFF'S. EXCELLENT ASSISTANCE IN THE USDOC/BEWT TRADE PROMOTION PROGRAM IS APPRECIATED. INGERSOLL

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